



Smarter Cloud Solutions
Real-World Results

Business Overview

Contact: Prabhakar Ramakrishnan,
President & CEO

Phone: 571-303-9296

Email: prab@cloudwaveinc.com

Website: www.cloudwaveinc.com

Address: 1775 Tysons Blvd.
5th Floor, Tysons, VA 22102

CAGE Code: 878G8

DUNS: 043142222

UEI: KPV8FJJSW1B8

GSA Multiple Award Schedule
(MAS)

NASA SEWP V (Sub)

OASIS+ (Sub)

SIN: 518210C Cloud Computing

Differentiators

- Smartsheet Platinum Partner
- Over 100 Projects and Counting
- Smartsheet Certified Professionals - Product, Solutions, Project Management
- Support for All Smartsheet Premium Apps and Connectors

 **smartsheet** | aligned

 **Platinum Partner**

Proven Smartsheet Expertise for Scalable Work Management & Automation

CloudWave delivers secure, scalable Smartsheet solutions that streamline operations, automate workflows, and enhance visibility across complex, mission-critical environments. We help federal and enterprise organizations transform manual processes into intelligent, connected systems that drive efficiency, collaboration, and measurable outcomes.

Smartsheet at CloudWave

As a Smartsheet Platinum Partner, CloudWave provides end-to-end implementation, integration, and optimization services to help organizations maximize the value of the Smartsheet platform. Our team works closely with stakeholders to design tailored solutions that align with business goals, improve transparency, and reduce operational overhead. From enterprise PMO transformations to automated workflows and cross-platform integrations, CloudWave enables organizations to move faster with confidence. We combine deep platform expertise with proven delivery methodologies to ensure scalable, secure, and user-friendly solutions that drive adoption and long-term success.

Core Platform Capabilities

- Integration with Cloud Platforms like Salesforce, ServiceNow, and More
- Integration with On-Prem Databases
- Solution Design, Implementation, and Support
- Premium Apps - Control Center, Data Shuttle
- Advanced Formulas
- Automations
- Proofing
- Experts in Agile Methodology
- Bridge Workflow Solutions and Support
- Premium Apps - WorkApps, Dynamic View, Calendar App, DataTable, Data Mesh, Pivot
- Document Builder
- Resource Management

Past Performance

Real-World Examples from Our Clients

Multi-Tier Project Management with Smartsheet Control Center

CloudWave partnered with a client to design and implement a scalable, multi-tier project management solution using Smartsheet Control Center. The organization required a structured approach to managing complex programs composed of multiple projects, each with its own lifecycle, stakeholders, and reporting requirements.

CloudWave developed a standardized framework that automated project creation, enforced governance, and enabled real-time visibility across all levels of the portfolio. By leveraging Control Center, the solution ensured consistency in project execution while allowing flexibility for individual team needs. Leadership gained access to consolidated reporting, enabling more informed decision-making and improved oversight across the entire program.

Key Outcomes:

- Standardized project and program management across multiple tiers.
- Automated project provisioning using templates and governance controls.
- Real-time visibility into project health and performance.
- Improved reporting accuracy for leadership and stakeholders.
- Scalable framework supporting organizational growth and complexity.

Custom Integration Between Smartsheet and ServiceNow Using Bridge

CloudWave implemented a custom integration between Smartsheet and ServiceNow using Smartsheet Bridge to streamline service management and operational workflows. The client needed a solution to synchronize data between systems while reducing manual effort and ensuring consistency across platforms.

Using Bridge, CloudWave developed a bi-directional integration that enabled seamless data exchange between Smartsheet and ServiceNow. This allowed teams to manage workflows in Smartsheet while maintaining system-of-record integrity within ServiceNow. The integration automated updates, improved cross-team collaboration, and ensured that stakeholders always had access to accurate, up-to-date information.

Key Outcomes:

- Bi-directional data synchronization between Smartsheet and ServiceNow.
- Reduced manual data entry and associated errors.
- Improved workflow efficiency across service management processes.
- Enhanced visibility across platforms and teams.
- Scalable, no-code/low-code integration for long-term maintainability.

Past Performance

Real-World Examples from Our Clients

Education Program Management with Smartsheet Control Center

CloudWave worked with an education-focused organization to implement a centralized program management solution using Smartsheet Control Center. The client needed a way to manage a high volume of initiatives while maintaining consistency, visibility, and control across distributed teams.

CloudWave designed a solution that automated project intake, standardized workflows, and enabled centralized reporting. By leveraging Control Center, the organization was able to efficiently launch and manage programs at scale while ensuring alignment with institutional goals. The solution also improved collaboration between teams and provided leadership with actionable insights into program performance.

Key Outcomes:

- Centralized management of education programs and initiatives.
- Automated project intake and provisioning processes.
- Standardized workflows across teams and departments.
- Enhanced collaboration and communication.
- Improved visibility into program performance and outcomes.

Enhanced Data Workflows with Data Shuttle and DataMesh

CloudWave helped a client improve their data management and reporting capabilities by implementing Smartsheet Data Shuttle and DataMesh. The organization needed a more efficient way to ingest, manage, and distribute data across multiple sheets and stakeholders.

CloudWave designed a solution that automated data imports from external sources using Data Shuttle and synchronized data across sheets using DataMesh. This eliminated manual data handling, reduced inconsistencies, and ensured that users were always working with accurate, up-to-date information. The result was a more reliable and efficient data ecosystem within Smartsheet, supporting better decision-making and operational efficiency.

Key Outcomes:

- Automated data ingestion from external systems.
- Consistent data synchronization across multiple sheets.
- Reduced manual data handling and errors.
- Improved data accuracy and reliability.
- Faster reporting and more informed decision-making.